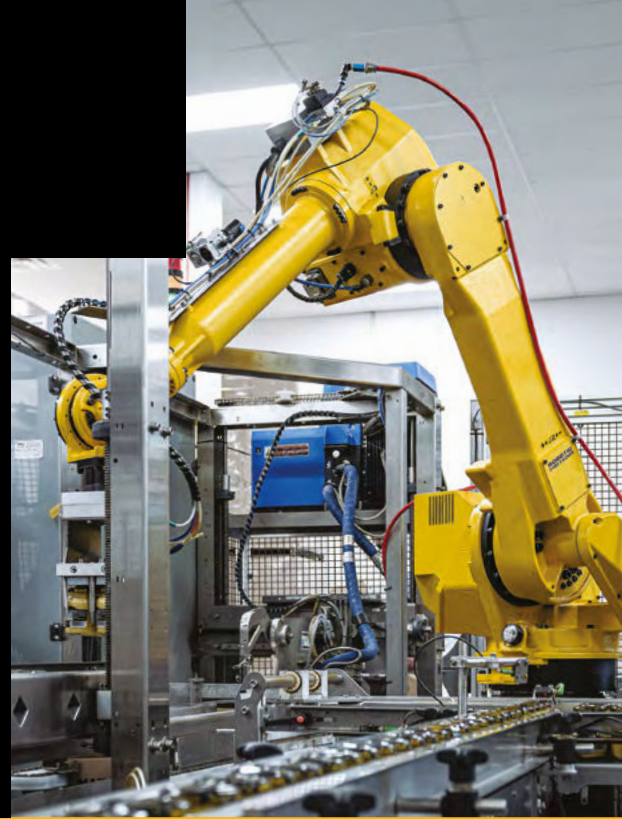


Opportunity accelerators  
 Programs to support you in growing  
 your business

# Techno- Manufacturing Transition Program



This program helps Laval businesses turn their digital and automation projects into reality, making them more competitive in Quebec and elsewhere and thereby ensuring their sustainability.

## Type of financial assistance

<b>Equipment category</b>	Acquisition of equipment	Financial assistance of up to 25% of the cost of equipment acquisition, to a maximum of \$50,000 per company
<b>AI Development category</b>	Development and integration of an innovative solution based on artificial intelligence: machine learning, processing natural language, computer vision, etc.	Financial assistance of up to 25% of the cost of developing and integrating an innovative solution based on artificial intelligence, to a maximum of \$25,000 per company
<b>AI Solutions category</b>	User fees for an AI-based solution	Financial assistance of up to 25% of the initial cost and first year of use of an existing AI-based solution, to a maximum of \$5,000 per company. This category is available only to companies that are clients of accelerated businesses and participants in Terro <sup>x</sup> cohorts.

A business may apply for financial assistance within only one category per project. No combinations are allowed.

With the financial support of



**laval économique**



# Techno-manufacturing transition program

This program provides customized support for companies in partnership with various public and private stakeholders in Laval's economic ecosystem. The program is divided into three phases:

**Phase I — Diagnosis**

**Phase II — Development of an implementation plan**

**Phase III — Project implementation**

In Phase III, the company can apply for financial assistance by submitting the required documents to Laval économique:

**For the Equipment and AI Development categories, the following documents are required:** duly completed application form, financial statements for the past two fiscal years, diagnosis and implementation plan.

**For the AI Solutions category:** duly completed application form, bids, offer of services (minimum duration of 6 months) binding the client and the company accelerated by Terro<sup>x</sup>.

## Exporting businesses

Funding is available for manufacturers who sell outside Quebec. Get financing to acquire technologies that increase your productivity and open up new markets. Confirmation of your export activities is required.

## Selection committee

Following receipt of a complete file and confirmation of the information, the application will be evaluated by the committee. This committee selects the financial assistance recipients according to the terms and conditions stipulated in the program.

## Eligibility criteria

- 1 Be a for-profit company legally incorporated in Quebec or elsewhere in Canada.
- 2 Be a company based in Laval.
- 3 Be a company in the manufacturing sector or engaged in production activities.
- 4 Have been in operation for at least 2 years.
- 5 Demonstrate financial capacity to ensure continuity of operations.
- 6 Carry out the investment project in a Laval establishment.
- 7 Expenditures and contractual commitments must not be confirmed before the date of submission of the application for financial assistance and obtaining an acknowledgement of receipt from the program manager.

## Eligible expenses

### Equipment category\*

Acquisition costs for equipment and ancillary components (excluding materials, inventory and other supplies)

Associated costs for equipment acquisition (maximum 15% of acquisition cost):

- Direct costs related to equipment implementation: transportation and leasehold improvements
- Software acquisition and implementation costs
- Project-related professional fees
- Direct costs of labour assigned to the project, limited to the hourly rate

### AI Development category

Development and integration costs of an innovative solution based on artificial intelligence.

### AI Solutions category

Initial costs and first year's use of an existing AI-based solution

\* Excluant les équipements roulants motorisés

Laval économique, the business gateway to Laval, is a group of business solutions experts for companies wishing to accelerate their development in an innovative, responsible and sustainable manner and those wishing to set up a business in Laval.

**Does this speak to you? Let's talk.**

Marc Charest

Technological Transformation Commissioner

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