Agri-food

Sector portrait





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Laval at the heart of a dynamic metropolis **Greater Montreal**



4.3 million inhabitants with a wealth of talent



Fast access to over 1.5 billion consumers



11 universities, 60 colleges and 200 research centres



Transportation and logistics infrastructures: airport, port, railway lines, highway network



Operating costs among the lowest in major North American cities



Exceptional quality of life

02 Why should you choose Laval?

QUALITY OF LIFE

An exceptional location

ACCESSIBILITY

A strategic choice

WORKFORCE CAPABILITY

A growing population and a qualified and diversified labour pool

ECONOMIC DIVERSITY

Sustained growth

A DYNAMIC AND INNOVATIVE ECOSYSTEM

Incubation hubs, innovative approaches and a dynamic knowledge environment

LAVAL ÉCONOMIQUE

Offers financial programs (tax and financial incentives)
A group of solutions-based experts offering strategic support to businesses

02 Why should you choose Laval?

Laval, the capital of opportunity

3rd

largest city in Quebec Close to **450,000** inhabitants on 246 km²

A skilled labour pool

71% of Laval residents have a postsecondary qualification

A highly diversified economy that's growing faster than the Quebec average

166,200 jobs in

jobs in more than

12,900

businesses

3 metro stations

2 commuter train stations and a bus network

5 highways

3 university pavilions

5 colleges

19 vocational training centres

03 Summary

Agri-food

Two significant agri-food sectors are represented in Laval:

- **Food processing**
- Agriculture

Strengths of Laval:

- Ornamental horticulture (flowers and plants)
- Vegetable production
- Meat processing

\$324M



Gross Domestic Product (GDP)

Total sales

\$1,300M

150 +



Number of sites

4,600+



Number of jobs

()4 Laval's agri-food industry in figures

Agriculture

Total sales (2021): **\$92M**

GDP (2021): \$37M

GDP growth (2015-2019): **5.7%** per year

Food processing

Total sales (2021): **\$1,207M**

GDP (2021): **\$287M**

GDP growth (2015-2019): **9.2%** per year

04 Laval's agri-food industry in figures

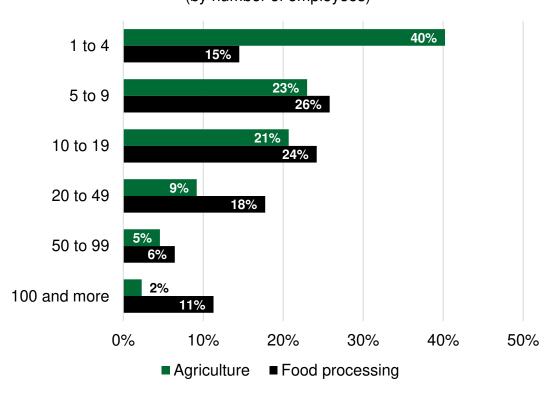
Companies and employees

The **150** or so companies in the sector employ more than **4,600** people:

- 3,100 in food processing.
- **1,500** in agriculture.

The sector is mainly made up of SMEs, but the food processing industry includes a number of larger companies.

Size of companies in the sector (by number of employees)



Source: CMM estimates Laval économique 8

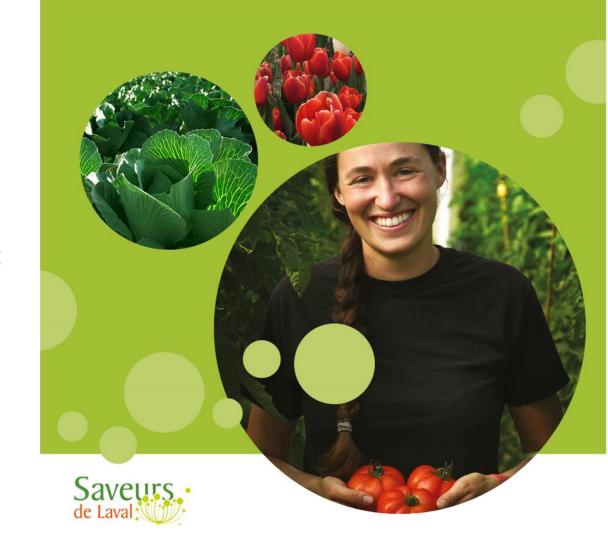
05 Laval's agri-food ecosystem

A sector full of potential

- A total of 30% of Laval's territory is devoted to agriculture and is carefully protected under the Agricultural Zone Development Plan (PDZA).
- The Table de développement agroalimentaire de Laval (TDAL) brings together agri-food stakeholders in several committees to promote harmonious development of the sector.
- In order to maximize the potential of the agricultural zone, Laval économique is moving forward with land consolidation and recultivating agricultural lots in the agricultural zone.

The agri-food ecosystem

- The Table de développement agroalimentaire de Laval (TDAL) is a consultation group made up of agricultural producers, food processing companies and representatives of the social, economic and government sectors. Its mission is to mobilize sectoral stakeholders and to lead and coordinate the efforts of the agri-food sector to ensure the development of the sector and promote local purchasing.
- Saveurs de Laval brings together all the farm produce stands in Laval and serves as the benchmark for promoting local products, activities and agri-food businesses.
- The Parc en innovation agricole de Laval (PIAL) is a 38-hectare agricultural park dedicated to innovative agricultural businesses.



06 Some key players

Agriculture

- Ferme D & M Sauriol
- Ferme Forget
- Ferme Grover
- Ferme L'Auteuilloise S.E.N.C.
- Ferme Vaillancourt
- Kiosque des ancêtres
- Les productions Margiric
- Les Serres FJC Lavoie
- Les Serres Sylvain Cléroux



















Source: Laval économique

06 Some key players

Food processing

- AGT CLIC Foods
- Aliments Whyte's
- Bassé Frères
- Mondoux Confectionery
- Regal Confections
- Geloso Group
- Grupo Bimbo Canada (formerly Multi-Marques)
- Produits alimentaires Berthelet

















Source: Laval économique

06 Some key players

Food processing (meat)

- Déli-Porc
- Maple Leaf Foods
 Parma division
- Lesters
- Montpak International
- Viau Food Products
- Or-Fil Inc.













Source: Laval économique Laval économique 13

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